

BRET HERN

Kerrville, Texas

www.bretmobile.com

Technology Executive Turned High School Mathematics Teacher

- Energetic and creative project director for teams ranging in size from 5 to 500 people.
- Effective in international settings with multiple project successes on a global scale.
- Persuasive communicator devoted to continual professional growth for subordinates as well as myself.

Teaching Experience

Comfort High School **Math Teacher and Department Chair, Head Tennis Coach** **2020 — Present**
Comfort, Texas

Teaching calculus, precalculus, college algebra and statistics classes in this rural school. Raised percentage of students earning college credit from 0 to nearly 50 percent.

Region 13 ESC **Educator Certification Program (ECP) Intern** **2019 — 2021**
Austin, Texas

Completed Mathematics 7-12 certification with ESL supplement. Worked at Trader Joe's grocery store as a crew member during this program.

Prior Professional Experience

Vyopta **Vice President, Customer Success** **2015 — 2019**
Austin, Texas

Helped lead this software-as-a-service startup during growth from \$2 million in annual recurring revenue to \$8 million. Top accomplishments:

- Responsible for sales engineering function, converting customers like Novartis, Accenture and the VA through successful software trials.
- Initiated Net Promoter Score tracking and other customer satisfaction metrics to maintain a retention rate above 90%.
- Achieved important security certifications, including SOC 2 Type II attestation.

Cru **Missionary Staff** **2012 — 2014**
Budapest, Hungary

Together with my wife, brought The Art of Marriage® to Eastern Europe to launch a sustainable marriage outreach in Hungary, handling all events, online presence, communication and support. Partnered with colleagues in the region to deliver six translations of TAOM to Romania, Albania, Croatia, Ukraine, Poland and Hungary.

FamilyLife **Special Projects Director** **2009 — 2012**
Little Rock, Arkansas

My initial project at this international marriage and family ministry was to lead the launch of The Art of Marriage®, a new video event resource used for over 3,000 events attended by more than 200,000 people in the first 12 months of release.

Prior Professional Experience (continued)

**RSC Equipment Rental
(now United Rentals)
Houston, Texas** **Director of Software Development** **2006 — 2009**
RSC, a \$2 billion company, went from client to employer. Position highlights:

- Supervised 20 developers working across three platforms.
- Led the implementation of critical project and change management workflow techniques to achieve Sarbanes-Oxley compliance.
- Delivered the first successful mobile computing application within RSC, which provided payback within 12 months of deployment.

**Breton Consulting
Houston, Texas** **Founder and Principal** **2001 — 2006**

Founder of this start-up custom development consultancy with a focus on Microsoft .NET development. Clients included Conoco/ConocoPhillips, Schlumberger, Carbon Nanotechnologies, RSC and the World Energy Council. Project highlights:

- Delivered multiple ASP.NET applications to support advanced workflow and data presentation requirements at ConocoPhillips.
- Led the redesign of Conoco's corporate intranet, developing a custom enterprise information portal that served over 12,000 users.

**CSC Consulting
Houston, Texas** **Partner** **1996 — 2001**

Served on the leadership team of the Houston office of the commercial systems integration arm of this \$10 billion corporation. Responsible for the local technology practice, including managing internal IT functions as well as client-facing projects:

- Delivered a web-based information kiosk system for the World Energy Congress, a large industry event held in Houston. This effort led to approximately \$5 million in new project sales.
- Guided multiple systems initiatives for the direct sales operation of a large manufacturer. Payback on all initiatives averaged under six months.

**Trilogy Software
Austin, Texas** **Manager** **1992 — 1995**

Employee #22 for this sales force automation software startup during a period of explosive growth (from \$1 million in annual revenue to over \$50 million). Directed an average of 3-5 accounts at a time, assisting in the sale of over \$10 million in software and selling and managing the delivery of over \$5 million in services.

**Andersen Consulting
(now Accenture)
Houston, Texas** **Manager** **1984 — 1992**

Consultant in the Houston Advanced Systems Group of Andersen Consulting's systems integration practice. Delivered document management, plant-level systems integration, and expert systems applications on projects across industries.

Education

B.S., Chemical Engineering
Rice University, 1983